



## Outline

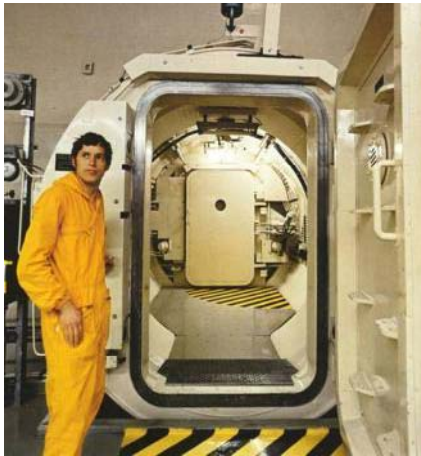
1. Introduction to Babcock Noell GmbH
2. International Industrial Network for Wendelstein 7-X
3. Best Practice Sharing for LHC
4. Collaboration and Risks
5. Summary/Conclusions

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## Product Areas

### Nuclear Service



**Containment lock -  
preparation of seal  
for leakage test**

### Nuclear Technology



**Positioning of a Liner-  
Segment on EPR  
Reactor OL 3 Finland**

### Magnet Technology



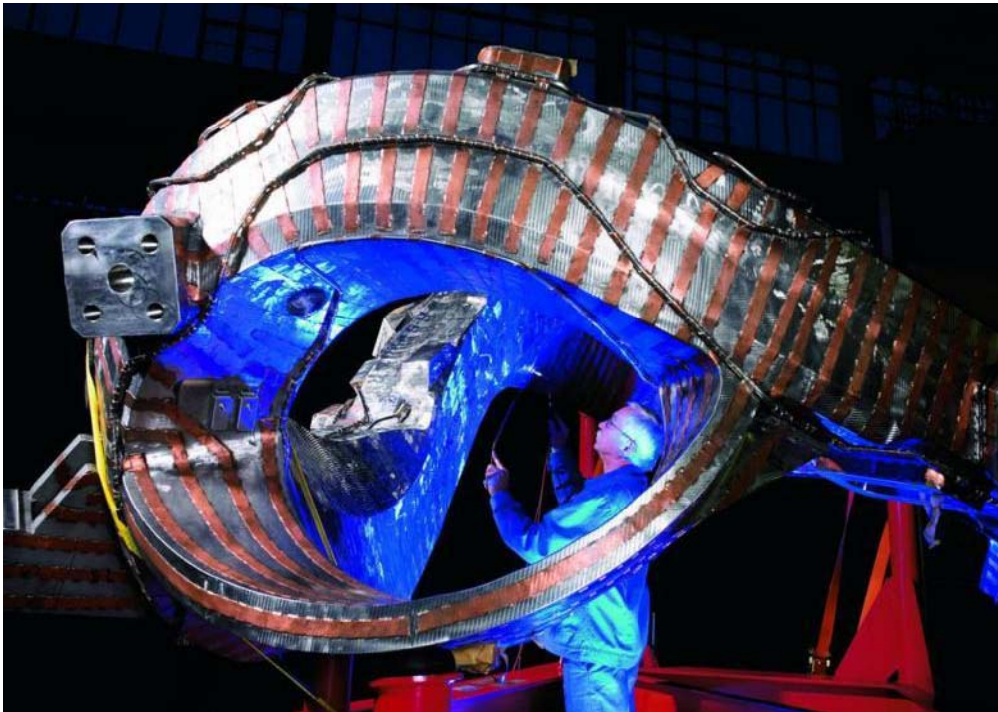
**Superconducting  
dipole for the LHC  
accelerator, CERN,  
Geneva**

### Environment Technology



**Components for  
flue gas cleaning  
systems**

## Division Magnet Technology



Non-planar modular field coils for Wendelstein 7-X, Germany

- Magnets and components for accelerators and fusion experiments
- Development and fabrication of superconducting magnets and magnet systems, e. g. dipoles, quadrupoles, solenoids
- Cryostats and vacuum vessels
- Special-purpose tools for fabrication of magnets
- Manipulator systems for magnets
- Feasibility and fabrication studies
- Design and calculation of magnets
- Special development projects

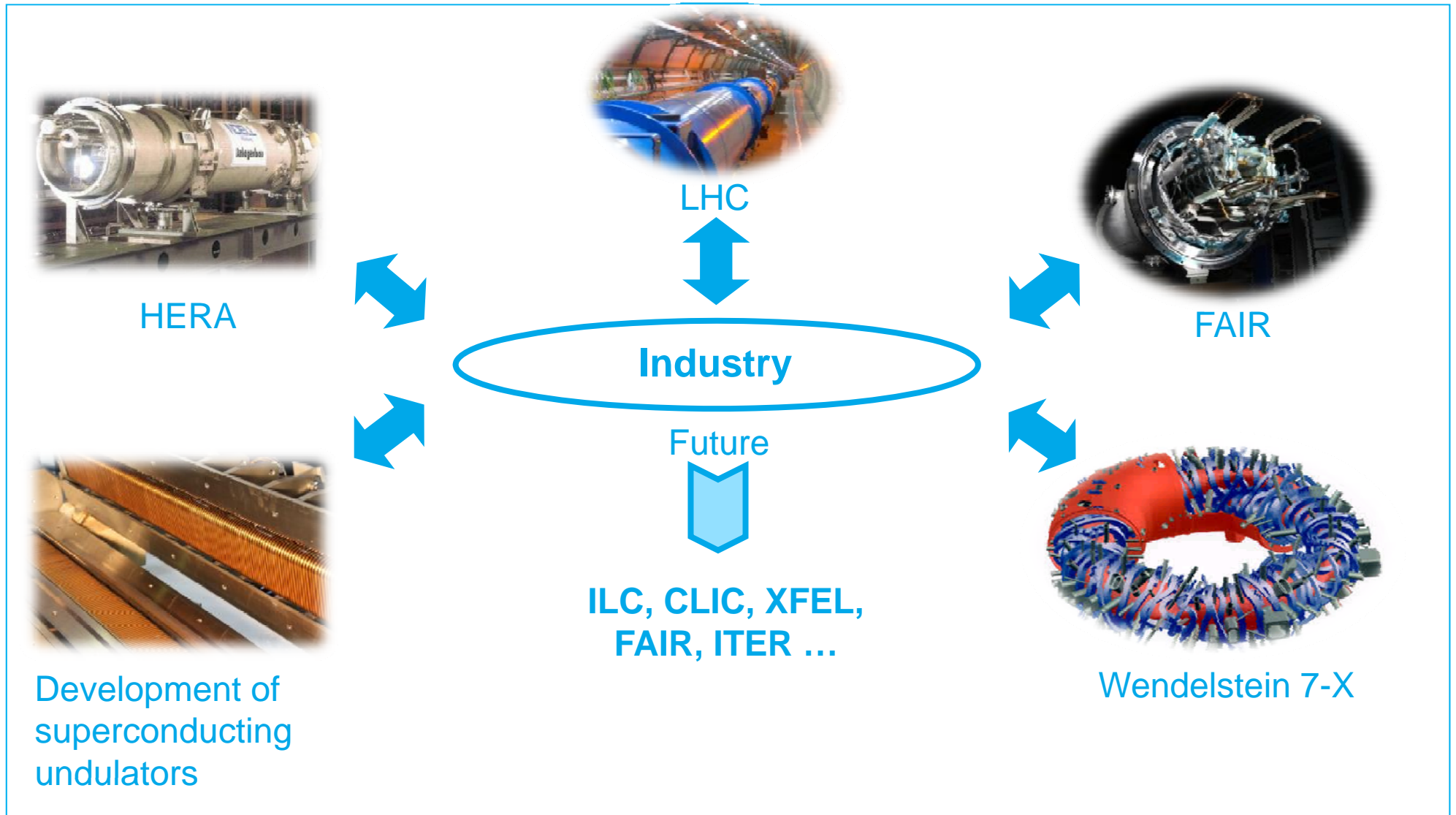
## Magnet Technology References



Superconducting dipole magnets for the accelerator LHC, CERN, Geneva

- 120 Cryostats and 233 corrector magnets for the superconducting quadrupole magnets of the ring accelerator HERA.
- Superconducting non-planar modular field coils for the stellarator experiment WENDELSTEIN 7-X, IPP Greifswald, Germany
- Superconducting dipole magnets for the accelerator LHC, CERN, Geneva
- Studies on cavity production and assembly of cryomodules for TESLA & XFEL project at DESY

# Babcock Noell's Industrial Experience

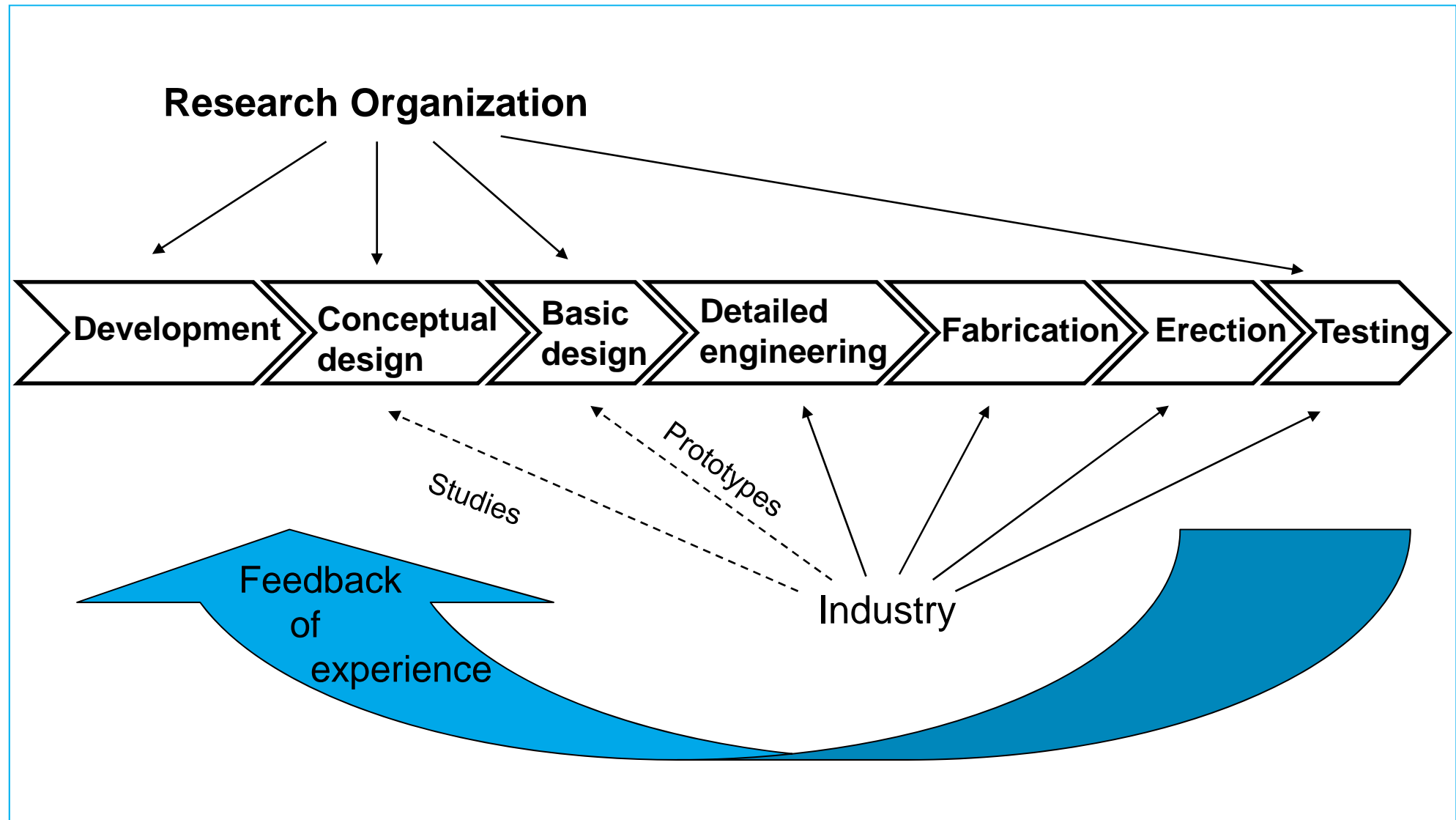


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# Cooperation between research organisations and industry



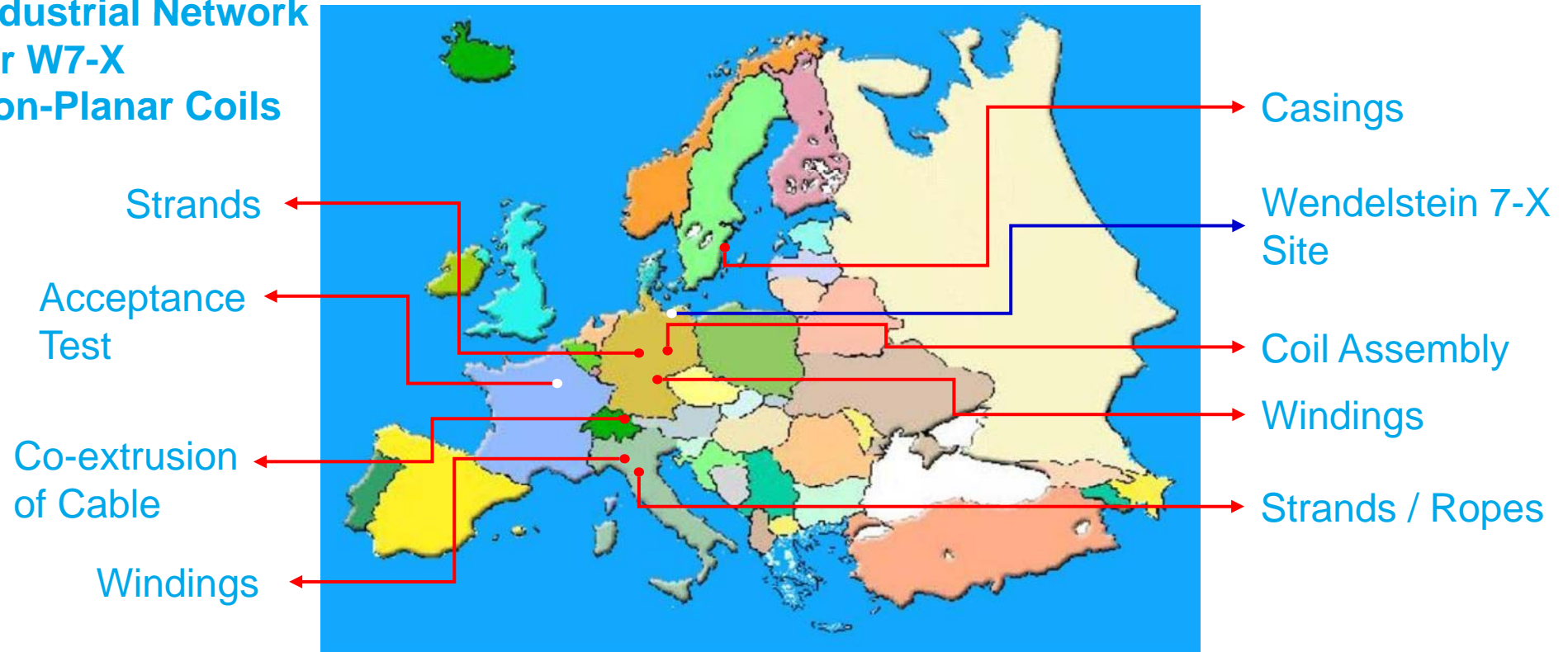
## Experience with “Non-planar coils for W7-X)”



- Conductor development transferred to industry in early phase
- DEMO coil manufactured with industrial responsibility
- Industrial network in the contractual phase for main components established (conductor, case, winding pack, etc.)

## Industrial Collaboration: Example W7-X

### Industrial Network for W7-X Non-Planar Coils



- International industrial consortium for fabrication
- Many companies from all over Europe involved
- Network established by industry

## Oesterby: Sub-supplier for Wendelstein

- Demand: Casting of coil cases (segments or half rings)
- Exploration of technology with experienced SMEs in D, GB, I, SE, USA (11 Companies)
- Evaluation Matrix for technology
- Selection of technology and pre-selection of supplier
- Development of casting method with prototype half ring
- Selection of supplier



Coil case for W 7-X non-planar modular field coil

## Benefits from Collaboration with Oesterby

- For the Customer:
  - Exploitation of optimum technology under quality and cost aspects
  - No time and cost responsibility for interface, less manpower needed for expediting of subcontractors
- For BNG:
  - Experienced partner for castings of complex structures
- For Oesterby:
  - New field explored (special material, new customers)
  - Additional investments to expand technical capability

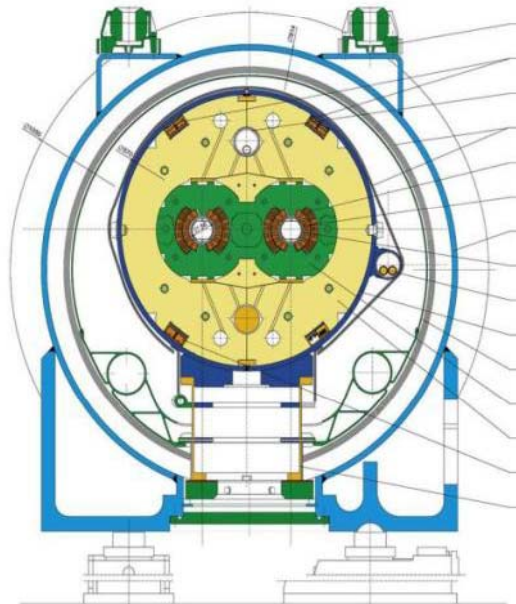
Reason for success: Collaboration with a dedicated sub-supplier for one special task in the project after careful evaluation and with dedicated quality control.

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## LHC Main Dipoles for CERN

**LHC DIPOLE : STANDARD CROSS-SECTION**



1250 superconducting dipoles:

Length:	~ 15 m
Weight:	~ 35 t
Operating temperature:	1.9 K
Working current:	11,800 A
Nominal magnetic field:	8.33 T

## Development of LHC Dipoles at Babcock Noell

Independent contracts for the development and the construction of prototype magnets and tools between 1990 and 1999 for Babcock Noell:

- 6 prototype dipole magnets
- 15m long winding and curing tools
- Multifunctional press (force 270 MN)
- 20m long PLC-controlled winding machine
- Production of prototype cryostats for dipoles



Similar dipole development activities of CERN together with other industrial partners: Alstom, Ansaldo, Elin

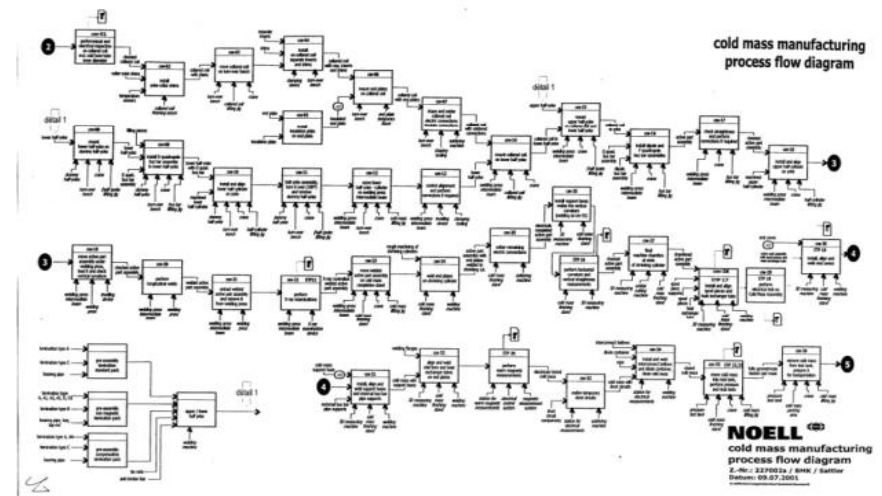
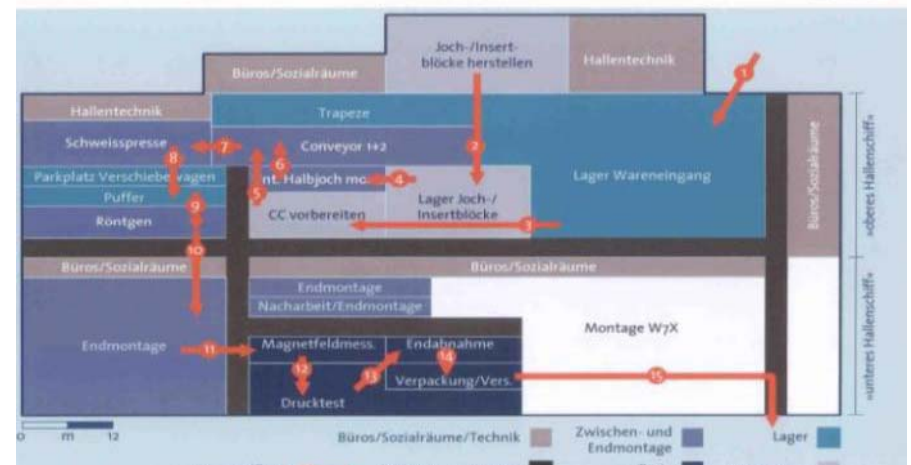


# From Prototypes to Industrial Production

- 1990 – 1999: Prototyping
- 1999 – 2002: Pre-Series
- 2002 – 2006: Series Production

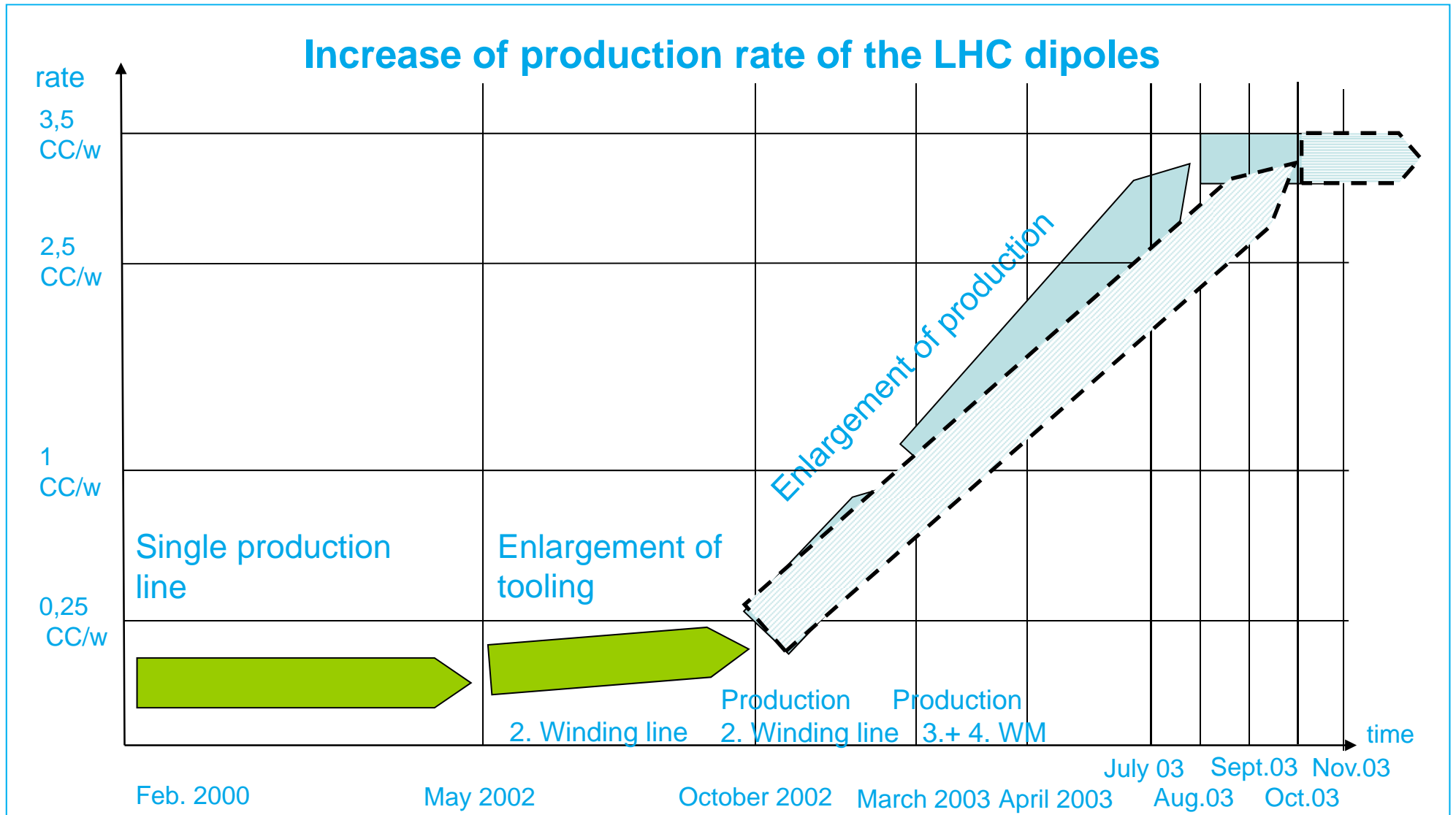
Transition from prototype to (finite) series production needs careful planning (facilities incl. layout, man power, tooling, ramp-up and ramp-down concept etc.)

Modifiziertes Reallayout - Materialflussbeziehungen



Process and Material Flow diagrams

# LHC Fabrication - Commitment



## Impressions of Production at BNG

Production area ~ 10,000 m<sup>2</sup>



Nearly 200 employees worked  
in two shifts

## Dipole Production: Main Issues

- Mastering key technologies
- Optimising fabrication layout and logistics
- Excellent QA
- Organisation and good management
- Staff dedication
- Best Practice Sharing with former competitors
  - Completing the contract  
7 months ahead of schedule



**Babcock Noell**  
was honoured with the  
**GOLDEN HADRON AWARD**  
by **CERN**

## Best Practice Sharing: Precondition

**Best practice sharing: A technical exchange between companies in the interest of the project.**

### **Precondition:**

- Several companies produce (nearly) the same product
- Competition phase is finished, i.e. contracts are placed by the customer
- Customer and companies agree to a best practice sharing process
- Core know-how which differentiates companies is not affected
- Comparable competence of companies

## Best Practice Sharing: Example LHC Dipoles

### Contractual Situation:

- 3 Suppliers: Alstom, Ansaldo, Babcock Noell  
manufacturing the same amount of an identical product:
  - 1999: Pre-Series Contract for 30 Cold Masses each
  - 2002: Series contract for 386 Cold Masses each
- Manufacturing including tooling within responsibility of suppliers
- Various material (Rutherford Cable, Joke Sheets, ...) and measurement equipment supplied by the customer

## Best Practice Sharing: Example LHC Dipoles

### Best Practice Sharing Process:

- Process started on initiative of Babcock Noell with support by CERN
- Triggering event:  
For problem with soldering of layerjump and insulation quality, CERN actively initiated exchange between companies
- Various meetings between the 3 suppliers (bilateral and all parties) at their respective fabrication sites
- Meetings consisted of:  
site visit, mutual presentations on project progress and discussion



Layerjumps on LHC main dipole winding package

## Best Practice Sharing: Example LHC Dipoles



Welding of LHC main dipole cold mass

### Benefit from Best Practice Sharing - Examples:

- Welding process for shrinking cylinder improved with CERN  
→ solution distributed via best practice sharing
- Avoiding of interruption in the production process by exchange of: copper wedges, endspacers, collars, coil protection sheets, ...
- Alternative supplier for: diode-container, turn over device for cold mass, quenchheaters, ...



# Best Practice Sharing: Companies Exchange

Exchange between companies in the interest of the project:

- **Goals:**
  - Exchange on technical information with respect to the production, tooling and material
  - Discussion on the project status (excluding commercial issues)
  - Mutual support in acquisition of material and tooling
  - Mutual support in case of material shortage or production bottlenecks
- **Information exchange is at best a direct exchange of the people doing the job, i.e.:**
  - Mutual visits of the fabrication of the other companies
  - Personal discussion between project managers, heads of production, main technicians



Manufacturing of LHC main dipoles

## Best Practice Sharing: Benefits

### Benefit for the customer:

- Repetition of mistakes is avoided → higher quality of the final product
- Production process is optimized due to mutual learning → acceleration of delivery time
- More uniform products from the various companies

### Benefit for the companies:

- Higher quality of the final product → satisfied customer
- Acceleration of delivery time → reduced cost due to reduced project duration
- Additional back-up solutions for shortages and bottlenecks

### Benefit for both sides:

- Direct exchange with no intermediate customer, i.e. → no loss of information or possible misunderstanding
- Purely technical exchange, alternative solutions from others may be used or not, without discussion on contractual obligations, responsibilities etc.

## LHC and ILC

**From best practice sharing point of view there is a similar situation:**

- Multiple production of components
- Production of same components by different suppliers
- International project
- Series production after prototyping
- ...

## LHC and ILC

For the successful operation of the machine, the **individual items** of one component series must be as uniform as possible even though the items may be from **different vendors**.

Necessary but for complex products maybe not sufficient precondition:  
Production according to the same specification for all vendors.

For complex high tech components the **details of the processes** and quality system at the individual components **should closely resemble**.  
An improved similarity of the transfer of the specification into practice will lead to more uniform productions at the individual vendors.

**Best practice sharing** is a **good tool** to transfer the details of the processes between companies.

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In the EU there are general regulations for tendering processes. Institutes have degrees of freedom within the regulations. Your effort is essential here, in order to be able to co-operate with the best partner later on.

- Choice of appropriate procurement procedure
- Clear and transparent criteria are essential for
  - preparation of the best offer for the customer → industrial point of view
  - identification of the most economic tender → institutes point of view
- Weighting of price vs. quality decides on the most economic offer. For contracting of a building, the price might be of higher importance, whereas for a high-tech key component, the quality is of highest importance usually.
- Unreasonable or unusual contractual conditions (liabilities, termination clauses, ...) can eliminate interesting bidders from the process.

It is important that researchers involve themselves in the formal tendering process.

# Sharing of Risk

- Research projects are characterised e.g. as
  - beeing at the forefront of technology
  - having delicate interfaces (organization, quality inspection, ...)
  - involving R&D work

→ Risks → Sharing of existing risks between contractor and supplier necessary

- Industry is accepting certain risks:  
Risks must be evaluated and quantified (money-wise, time-wise). Quantifiable risks will be reflected in the product price. Unlimited/uncapped or not quantifiable risks cannot be taken.
- Examples for unlimited or not quantifiable risks: unlimited liability for consequential damages, unreasonable termination clauses, responsibility for customer's provision without "market price". Existence of such risks can prevent otherwise competent bidders from providing you a conform offer.

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4. Project Organisation and Procurement for Present Projects
5. Deductions for Future Projects
6. Summary



## Summary

There is **experience available** in EU industry from large scale research projects that can be transferred to ILC.

**Best practice** sharing is of **advantage for customers and suppliers** when applicable. It has been **demonstrated**, e.g. for the LHC Main Dipole production and **could be applicable for ILC** in certain cases, too.

**Industrial networks** can **minimize interfaces** for the customer and in certain cases lead to efficient solutions. The work-load for expediting of customers can be limited to the essential cases for the customer.

A fair competition with a clear project information and a transparent and suitable tendering process help to qualify and co-operate with the best suited industrial partners.

Thank you  
for  
your attention!